FOR IMMEDIATE RELEASE

Tuesday, April 25, 2023



100 N. Broadway Ave Oklahoma City, OK 73102 www.bancfirst.bank

BANCFIRST CORPORATION REPORTS FIRST QUARTER EARNINGS

BancFirst Corporation (NASDAQ GS:BANF) reported net income of \$57.5 million, or \$1.72 diluted earnings per share, for the first quarter of 2023 compared to net income of \$35.9 million, or \$1.08 diluted earnings per share, for the first quarter of 2022. The Company's net interest income for the first quarter of 2023 increased to \$109.2 million compared to \$75.5 million for the quarter ended March 31, 2022. Rising short-term interest rates and loan growth drove the increase. The net interest margin for the quarter was 3.89% compared to 2.78% a year ago. For the first quarter of 2023, the Company recorded a provision for credit losses of \$2.3 million, compared to \$2.9 million for the first quarter of 2022.

Noninterest income for the quarter totaled \$47.8 million, compared to \$43.7 million last year. The increase in noninterest income was mostly attributable to an increase in sweep fees due to rising interest rates and higher volume, along with a \$1.3 million increase in insurance commissions. Noninterest income for the first quarter included \$327,000 of income from an equity interest received from a prior loan settlement compared to \$4.9 million of income from the same source in the first quarter of 2022. In addition, the first quarter of 2022 included a loss of \$4.0 million on the sale of \$226 million of low yielding securities, which were subsequently reinvested at higher yields.

Noninterest expense for the quarter increased to \$80.3 million compared to \$72.5 million last year. The increase in noninterest expense was primarily related to an increase in salaries and employee benefits of \$5.3 million. The first quarter of 2022 included a gain on sale of OREO which reduced noninterest expense by \$726,000.

The Company's effective tax rate for the period was 22.6% compared to 17.8% for the first quarter of 2022. During the quarter, the Company adopted ASU 2023-02 which required a reclassification of \$977,000 from other expense to income tax expense. The lower effective tax rate in 2022 was also driven by the exercising of stock options during the quarter and a lower state income tax rate.

At March 31, 2023, the Company's total assets were \$12.3 billion, a decrease of \$55.8 million from December 31, 2022. Debt securities of \$1.6 billion were up \$77.6 million from December 31, 2022. Loans totaled \$7.1 billion, an increase of \$175.0 million from December 31, 2022. Deposits totaled \$10.6 billion, a decrease of \$364.1 million from December 31, 2022 as deposits moved into the Company's off balance sheet sweep product. Sweep accounts were \$4.1 billion at March 31, 2023 up \$394.9 million from December 31, 2022. The Company's total stockholders' equity was \$1.3 billion, an increase of \$60.0 million over December 31, 2022.

Asset quality remained strong as nonaccrual loans totaled \$17.6 million, representing only 0.25% of total loans at March 31, 2023 compared to 0.22% at year-end 2022. The allowance for credit losses to total loans was 1.33% at both March 31, 2023 and December 31, 2022. Net charge-offs were minimal for both the first quarter of 2023 and 2022.

BancFirst Corporation CEO David Harlow commented, "While we were pleased with our first quarter results, our industry is facing growing challenges including the possibility of a recession. However, we feel the Company is as well positioned to navigate these headwinds as any bank in the country. Top-tier liquidity supported by community based deposits, strong capital, and solid credit quality will allow us to continue to do what we have always done – focus on and support our customers and the communities that we serve."

BancFirst Corporation (the Company) is an Oklahoma based financial services holding company. The Company operates three subsidiary banks, BancFirst, an Oklahoma state-chartered bank with 106 banking locations serving 59 communities across Oklahoma, Pegasus Bank, with 3 banking locations in the Dallas Metroplex area and Worthington Bank with 4 locations in the Dallas-Fort Worth Metroplex area. More information can be found at www.bancfirst.bank.

The Company may make forward-looking statements within the meaning of Section 27A of the securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to earnings, credit quality, corporate objectives, interest rates and other financial and business matters. Forward-looking statements include estimates and give management's current expectations or forecasts of future events. The Company cautions readers that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, including economic conditions, the performance of financial markets and interest rates; legislative and regulatory actions and reforms; competition; as well as other factors, all of which change over time. Actual results may differ materially from forward-looking statements.

For additional information call:

Kevin Lawrence, Chief Financial Officer at (405) 270-1003 or David Harlow, Chief Executive Officer at (405) 270-1082.

BancFirst Corporation

Summary Financial Information

(Dollars in thousands, except per share and share data - Unaudited)

		2023		2022		2022		2022		2022
C. I. and H. and S. A. and A.		1st Qtr		4th Qtr		3rd Qtr		2nd Qtr		1st Qtr
Condensed Income Statements: Net interest income	\$	109,156	\$	110,352	\$	100,947	\$	86,867	\$	75,507
Provision for credit losses	Ф	2,322	Þ	3,776	Þ	2,863	Þ	501	Þ	2,936
Noninterest income:		2,322		3,770		2,003		301		2,930
Trust revenue		4 222		1.065		4 125		2 040		2 506
		4,222		4,065 21,603		4,125		3,949		3,506
Service charges on deposits		21,231				22,161		21,618		21,375
Securities transactions Income from sales of loans		(213) 604		1,116 657		966 969		1 256		(3,915)
Insurance commissions				6,656				1,256		1,666
		8,741				7,498		5,302		7,427
Cash management		6,734		6,124		5,624		4,447		3,131
Other		6,509		7,947		7,988		6,026		10,460
Total noninterest income		47,828		48,168		49,331		42,598		43,650
Noninterest expense:										
Salaries and employee benefits		49,252		48,019		47,741		45,284		43,932
Occupancy expense, net		4,983		5,259		4,930		4,734		4,403
Depreciation		4,643		4,566		4,612		4,647		4,775
Amortization of intangible assets		880		880		880		857		831
Data processing services		2,107		1,928		1,876		1,975		1,805
Net expense (income) from other real estate owned		2,459		6,235		2,392		(510)		1,794
Marketing and business promotion		2,527		2,465		1,945		1,591		2,073
Deposit insurance		1,613		1,209		1,202		1,196		1,128
Other		11,853		14,044		13,500		13,943		11,771
Total noninterest expense		80,317		84,605		79,078		73,717		72,512
Income before income taxes		74,345		70,139		68,337		55,247		43,709
Income tax expense		16,812		13,013		12,985		10,540		7,794
Net income	\$	57,533	\$	57,126	\$	55,352	\$	44,707	\$	35,915
Per Common Share Data:										
Net income-basic	\$	1.75	\$	1.74	\$	1.69	\$	1.36	\$	1.10
Net income-diluted		1.72		1.70		1.65		1.34		1.08
Cash dividends declared		0.40		0.40		0.40		0.36		0.36
Common shares outstanding		32,899,493		32,875,560		32,856,387		32,781,198		32,725,587
Average common shares outstanding -										
Basic		32,892,857		32,868,087		32,825,931		32,749,752		32,666,916
Diluted		33,462,379		33,503,937		33,536,558		33,418,482		33,315,333
Performance Ratios:										
Return on average assets		1.90%		1.82%		1.75%		1.42%		1.22%
Return on average stockholders' equity		18.31		18.62		18.13		15.14		12.33
Net interest margin		3.89		3.83		3.48		3.05		2.78
Efficiency ratio		51.16		53.37		52.62		56.94		60.85

BancFirst Corporation Summary Financial Information

(Dollars in thousands, except per share and share data - Unaudited)

	2023 1st Qtr	2022 4th Qtr	2022 3rd Qtr	2022 2nd Qtr	2022 1st Qtr
Balance Sheet Data:					
Total assets	\$12,332,105	\$12,387,863	\$12,452,378	\$12,530,073	\$12,624,431
Interest-bearing deposits with banks	2,623,565	2,909,861	3,106,279	3,590,311	3,816,532
Debt securities	1,618,233	1,540,604	1,521,645	1,205,894	1,211,668
Total loans	7,124,831	6,949,795	6,832,595	6,620,643	6,504,477
Allowance for credit losses	(94,760)	(92,728)	(89,871)	(86,935)	(87,239)
Deposits	10,610,103	10,974,228	11,058,940	11,142,688	11,250,971
Stockholders' equity	1,310,882	1,250,836	1,195,149	1,185,695	1,167,802
Book value per common share	39.85	38.05	36.37	36.17	35.68
Tangible book value per common share (non-GAAP)(1)	33.73	31.90	30.20	29.90	29.51
Balance Sheet Ratios:					
Average loans to deposits	64.54%	62.25%	59.62%	58.66%	59.72%
Average earning assets to total assets	92.52	92.14	91.58	90.89	91.92
Average stockholders' equity to average assets	10.36	9.80	9.63	9.40	9.86
Asset Quality Data:					
Past due loans	\$ 7,258	\$ 7,085	\$ 3,167	\$ 4,771	\$ 6,360
Nonaccrual loans (3)	17,649	15,299	11,962	13,712	17,453
Other real estate owned and repossessed assets	38,874	36,936	39,419	39,209	39,729
Nonaccrual loans to total loans	0.25%	0.22%	0.18%	0.21%	0.27%
Allowance to total loans	1.33	1.33	1.32	1.31	1.34
Allowance to nonaccrual loans	536.93	606.10	751.32	634.01	499.83
Net charge-offs to average loans	0.00	0.01	0.00	0.01	0.00
Reconciliation of Tangible Book Value Per Common Share (non-GAAP)(2):					
Stockholders' equity	\$ 1,310,882	\$ 1,250,836	\$ 1,195,149	\$ 1,185,695	\$ 1,167,802
Less goodwill	182,055	182,055	182,055	183,639	176,563
Less intangible assets, net	19,103	19,983	20,863	21,743	25,456
Tangible stockholders' equity (non-GAAP)	\$ 1,109,724	\$ 1,048,798	\$ 992,231	\$ 980,313	\$ 965,783
Common shares outstanding	32,899,493	32,875,560	32,856,387	32,781,198	32,725,587
Tangible book value per common share (non-GAAP)	\$ 33.73	\$ 31.90	\$ 30.20	\$ 29.90	\$ 29.51

⁽¹⁾ Refer to the "Reconciliation of Tangible Book Value per Common Share (non-GAAP)" Table.

⁽²⁾ Tangible book value per common share is stockholders' equity less goodwill and intangible assets, net, divided by common shares outstanding. This amount is a non-GAAP financial measure but has been included as it is considered to be a critical metric with which to analyze and evaluate the financial condition and capital strength of the Company. This measure should not be considered a substitute for operating results determined in accordance with GAAP.

⁽³⁾ Government Agencies guarantee approximately \$6.4 million of nonaccrual loans at March 31, 2023.

BancFirst Corporation

Consolidated Average Balance Sheets

And Interest Margin Analysis

Taxable Equivalent Basis

(Dollars in thousands - Unaudited)

Three Months Ended March 31, 2023

ge	
Yield/ Rate	
6.05 %	
2.32	
1.07	
4.64	
5.19	
0.71 %	
2.80	
1.76	
4.94	
4.86	
2.39	
2.80 %	
1.09 %	
3.89 %	
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