







BancFirst BancFirst Corporation Profile

Relationship Banking

- 176,000 retail households and 42,000 commercial relationships
- More Oklahoma households bank with BancFirst than any other bank
- Overwhelmingly funded by core deposits
- 108 locations in 59 Oklahoma communities including the MSAs of Oklahoma City, Tulsa, Muskogee and Lawton
- Pegasus Bank and Worthington National Bank add seven locations in the Dallas-Fort Worth area

Commercial Focus in MSAs

 Super Community Bank focused on providing a full range of banking services to small to medium sized businesses and their owners, managers and employees using a relationship banking approach

Specialty Expertise

- SBA lending largest producer in the state for over 25 consecutive years
- Cash Management \$2.8 billion in sweeps
- Trust assets over \$8.2 billion
- Insurance Agency specializing in commercial lines 3rd largest in Oklahoma

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Conservative Credit Culture

- Aggressive loan review function; proactive portfolio management
- Historically low problem loan and charge off ratios

Acquisition and Integration Strategy

- Communities with a diversified employment base and reasonable growth
- Disciplined analysis, pricing and structuring of each transaction
- Outstanding conversion and assimilation of acquired banks; over 50 transactions completed by management team
- High retention of acquired accounts

2021 Highlights

- Loans made through the Paycheck Protection Program (PPP) total \$1.2 billion, total fees earned of \$52.0 million as of 12/31/2021; \$2.0 million accrued fees remain to be earned
- Acquisition of First National Bank and Trust of Vinita added \$195 million in loans and \$256 million in deposits
 - Nonperforming to total assets remains low
 - Ranked in the top 5 Dividend Champions by Sure Dividend of companies with 25+ years of consecutive dividend increases, evaluated based on competitive advantages, growth potential, and high expected returns

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Expansion to Texas





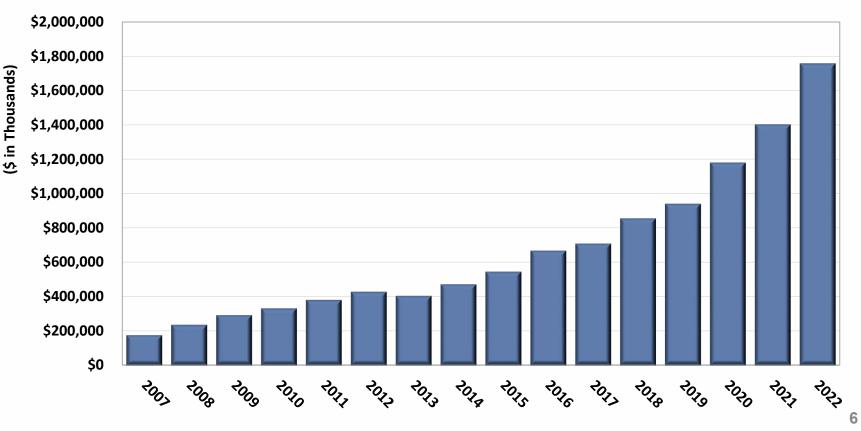
BancFirst Corporation acquired Dallas, TX based Pegasus Bank On August 15, 2019 and Fort Worth, TX based Worthington National Bank on February 8, 2022

- Pegasus operates as a separate Texas state charter and Worthington as a separate national charter under BANF with existing Boards and management.
- Transactions added the high growth MSA of Dallas-Fort Worth into BANF's footprint which marks BANF's first expansion outside of Oklahoma
- Pegasus has three strategically situated branch locations in the Park Cities neighborhood of Dallas
- Worthington adds four locations in Fort Worth, Arlington, and Colleyville, TX
- As of March 31, 2022 Pegasus had \$1.5 billion assets, \$1.3 billion deposits, and \$774 million loans. Worthington had \$517 million assets, \$454 million deposits, and \$265 million loans.





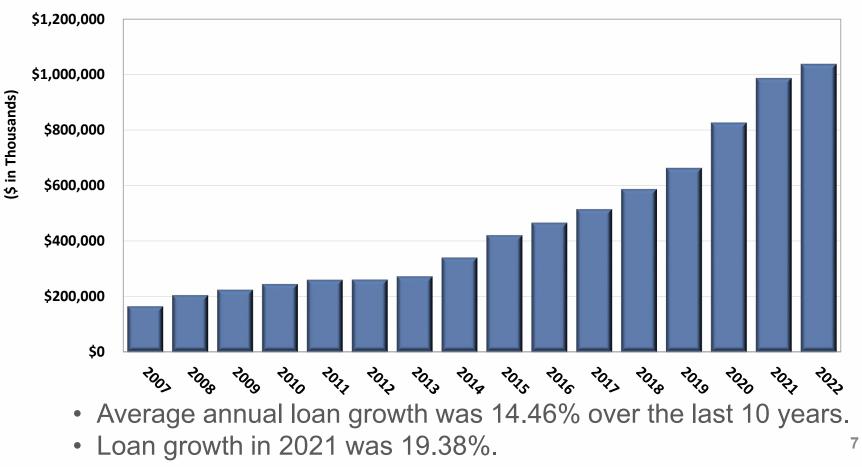
Pegasus/Worthington Total Deposits





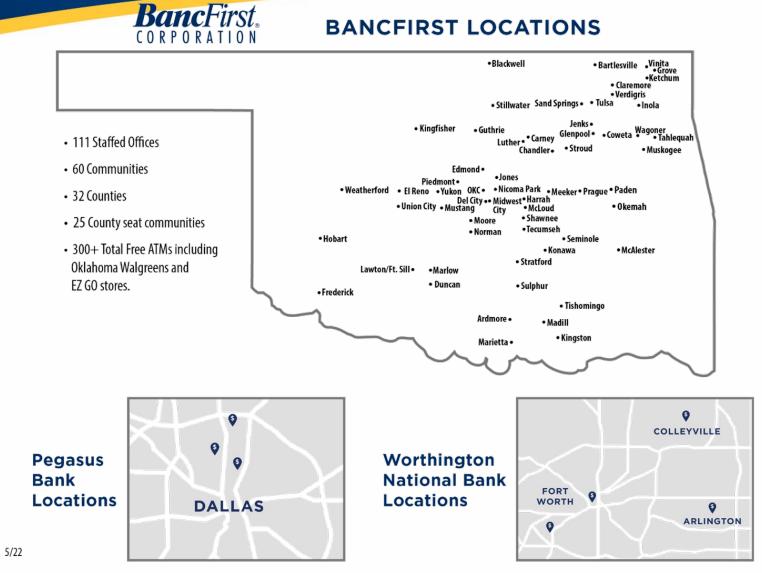


Pegasus/Worthington Total Loans



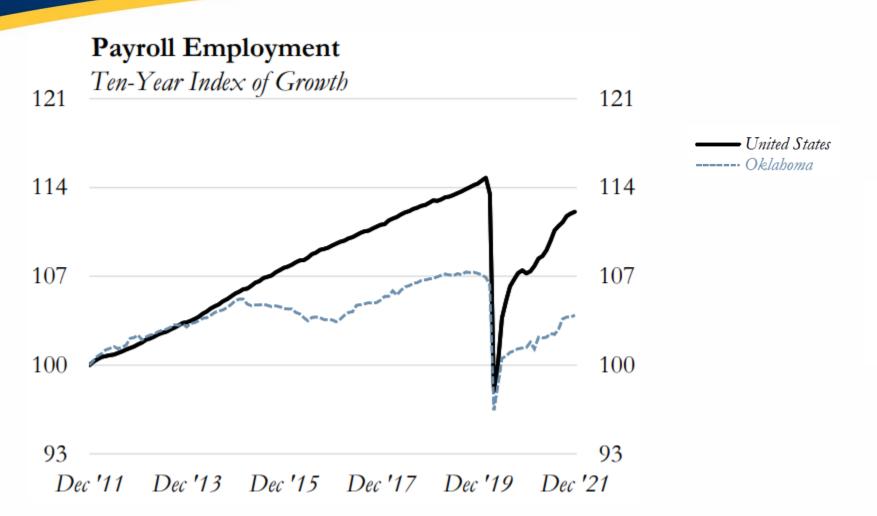
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BANCFIRST LOCATIONS



Primary Risk Factors

- Changes to the Oklahoma economy
 - Oil prices
 - Commercial real estate
- Threats to noninterest income
 - Interchange revenue payment system changes; consumer regulation
 - Overdraft fees consumer regulation
 - \$10 billion threshold
- Industry move toward paying interest on business checking accounts

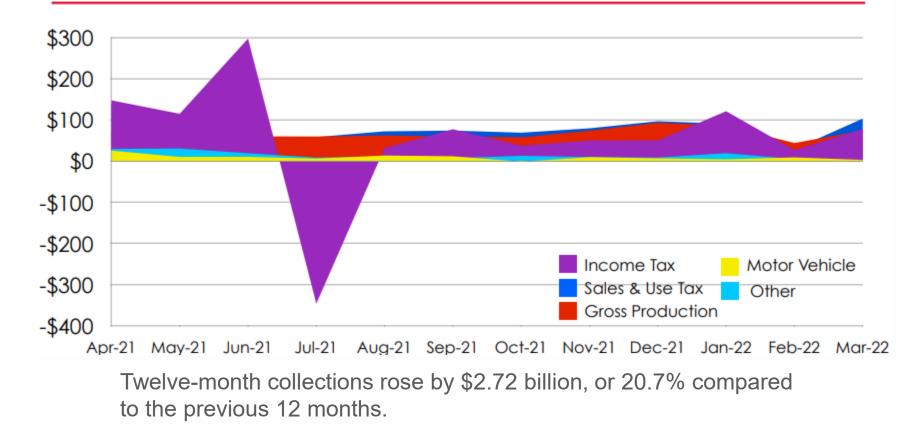


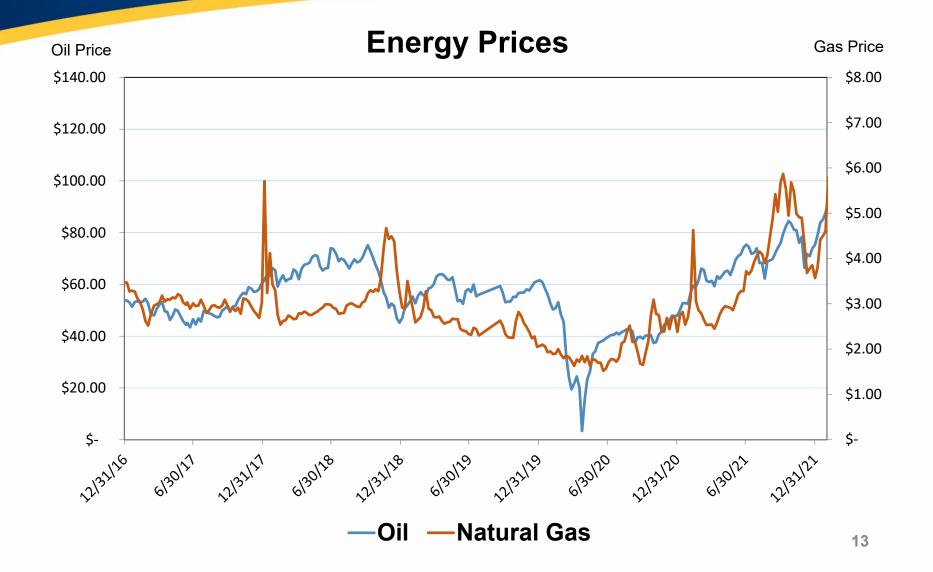
Source: Bureau of Labor Statistics & Department of Labor/Haver Analytics

Housing Permits FHFA Purchase-Only Home Price Index Ten-Year Index of Growth, Seasonally Adjusted Ten-Year Index of Growth, Seasonally Adjusted 200200320320United States Oklahoma 180180240240160 160 140 140160 16012012080 80 United States 100100----- Oklahoma 80 80 0 0 Dec '21 '1103 '1703 Dec '11 Dec '13 Dec '15 Dec '17 Dec '19 '1303 '1503 '1903 '2103

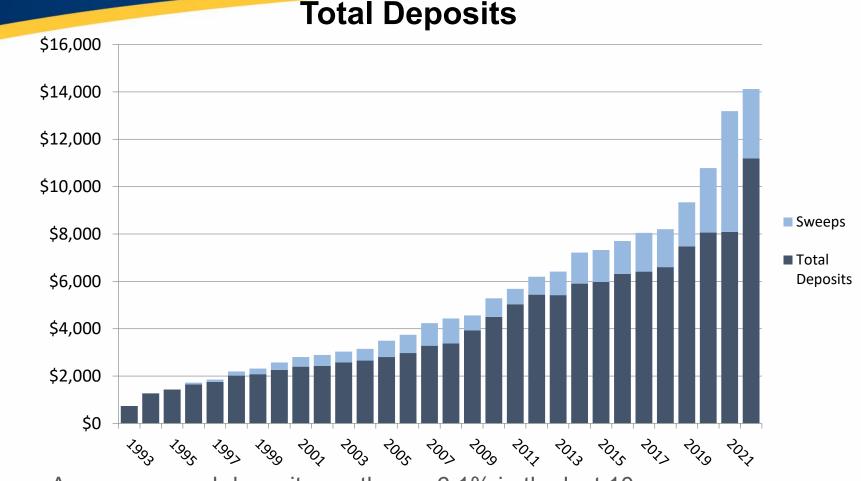
Source: Bureau of Labor Statistics & Department of Labor/Haver Analytics

Monthly Gross Receipts vs. Prior Year Dollar change (in \$ millions) from prior year by revenue source





(\$ in millions)



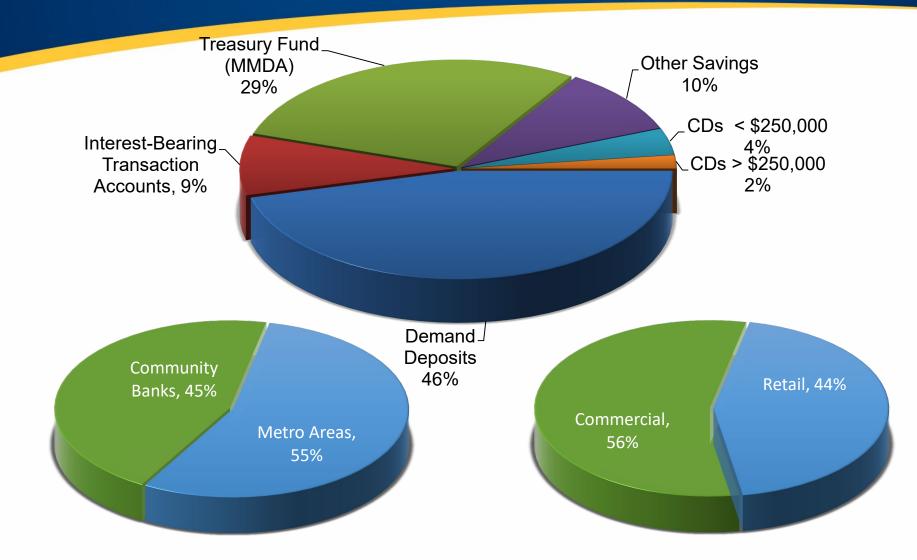
Average annual deposit growth was 6.1% in the last 10 years.

Growth from acquisitions was 2.6% compared to 3.5% organic growth.

BancFirst Corp had a deposit beta of 0.32 in 2020 for all deposits.

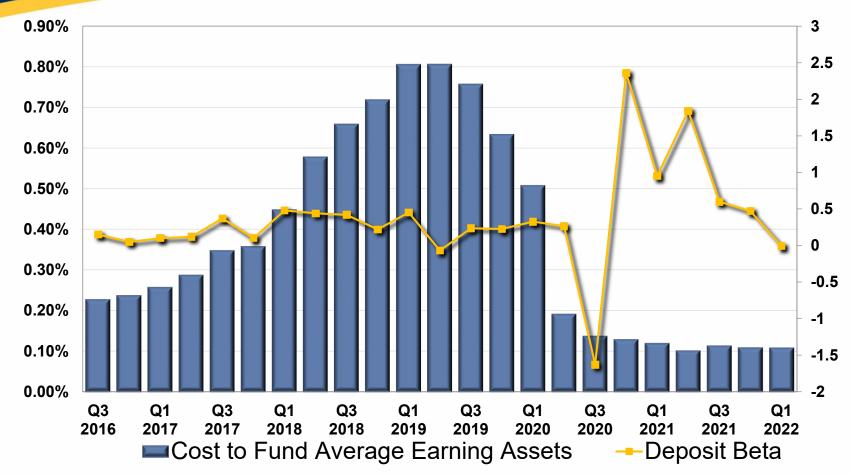
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Deposit Mix



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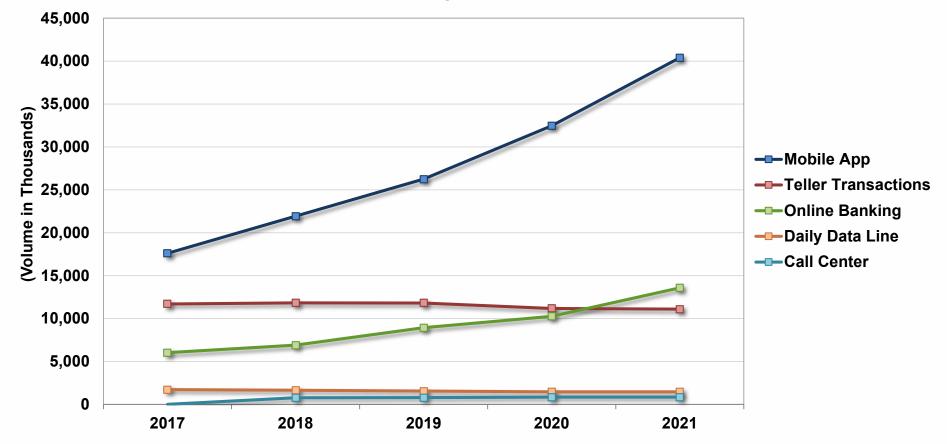
Deposit Beta



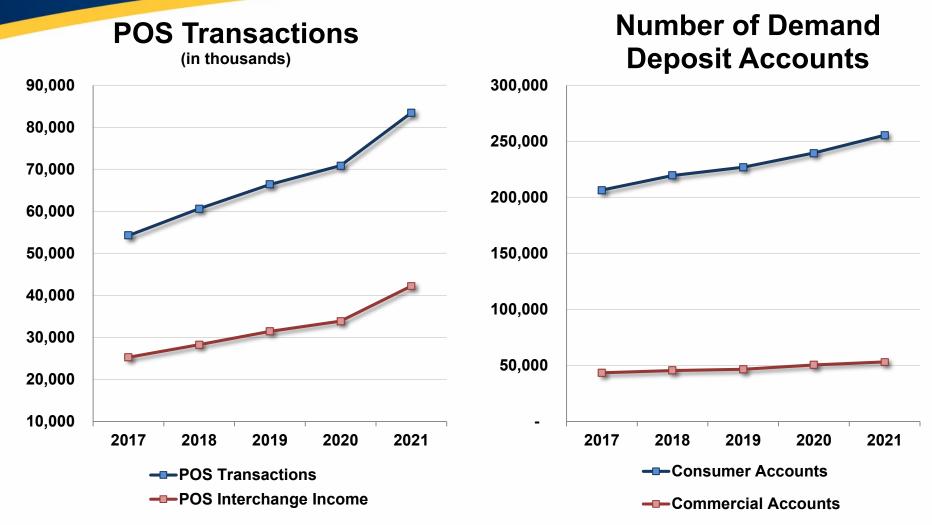
 Beta of all deposits was (0.01) for 1st quarter 2022 and 0.37 since December 2015.



Delivery Channels

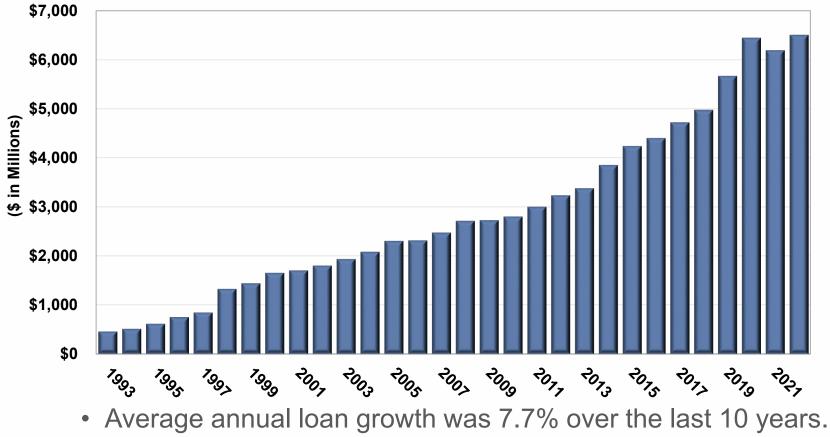






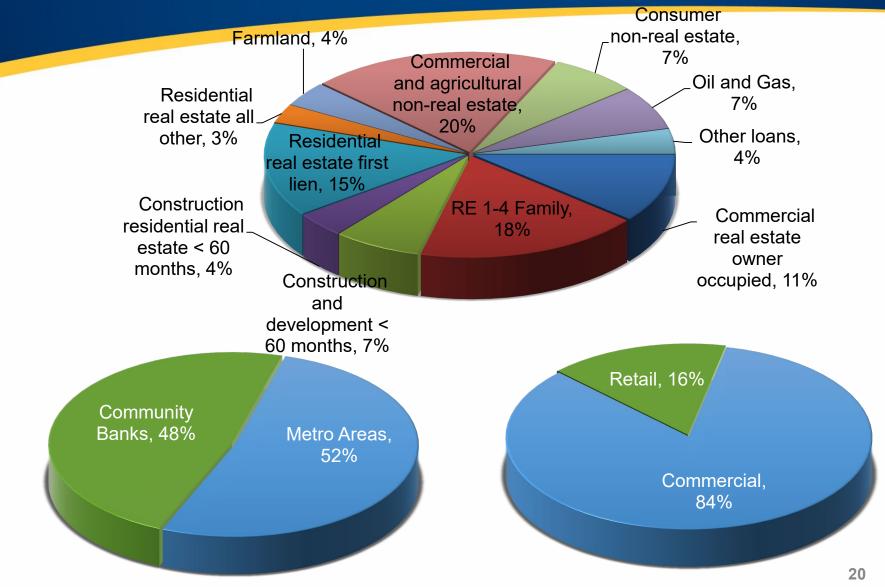


Total Loans



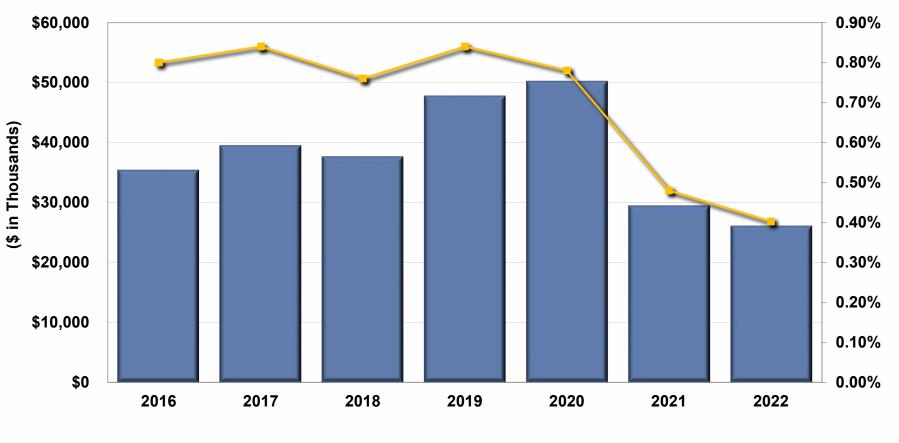
Loans declined in 2021 by 6.9%

BancFirst Loan Portfolio Composition



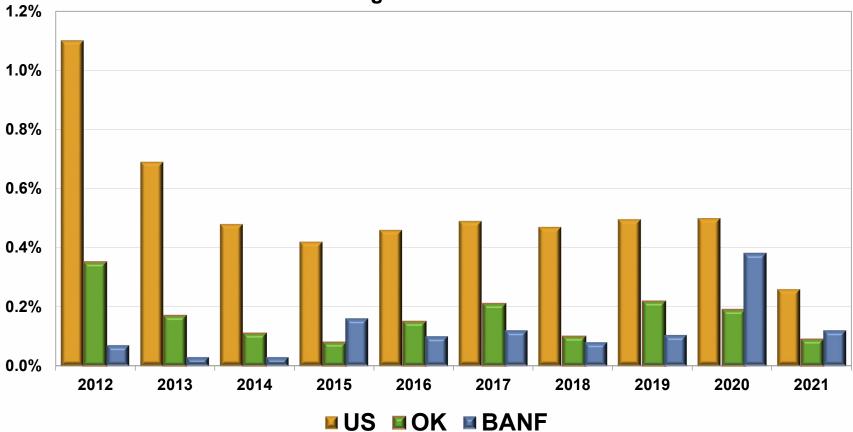


Nonperforming & Restructured Loans



Nonperforming & Restructured Loans

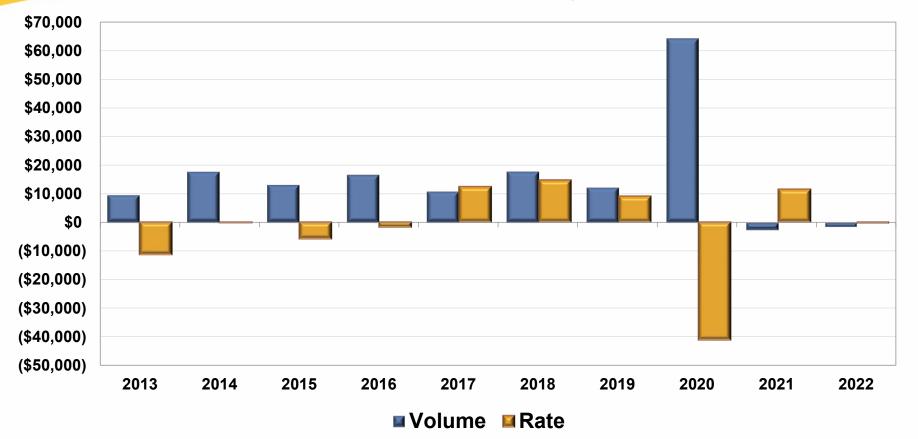
FDIC Insured Institutions: Net Charge-Offs to Loans & Leases



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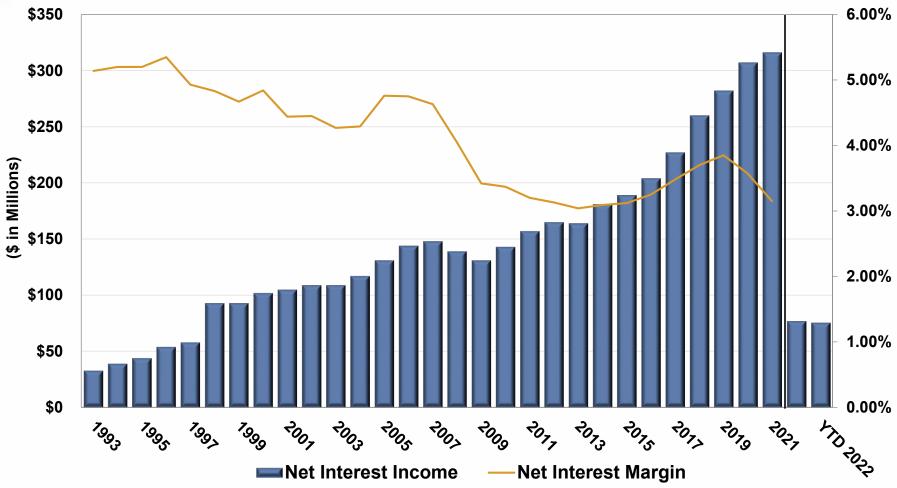
Volume/Rate Analysis



Change in Net Interest Income

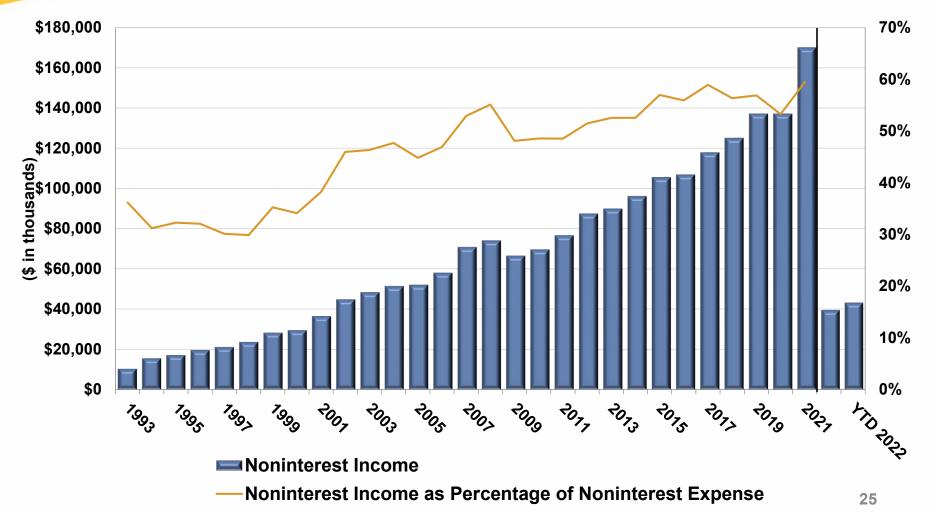


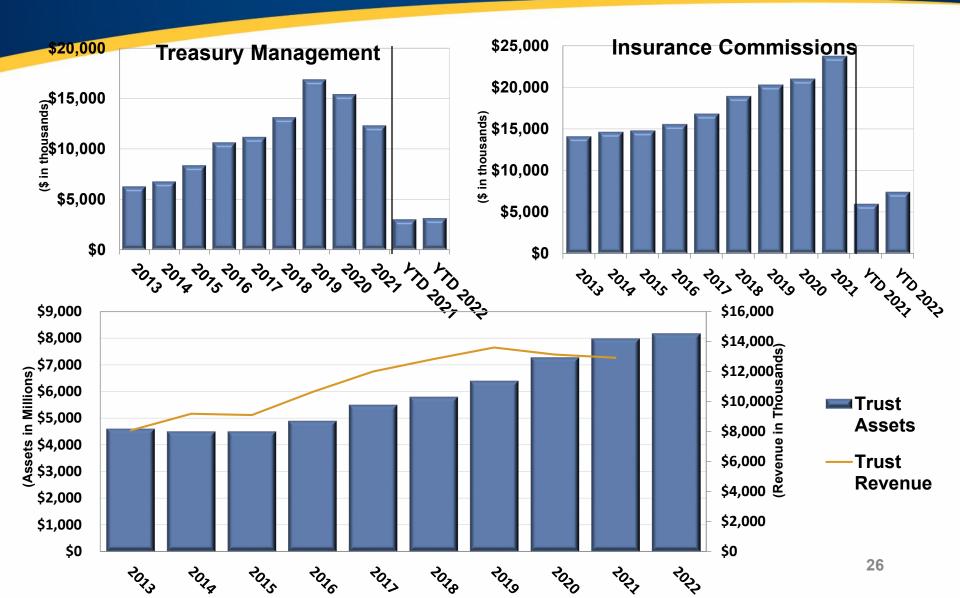
Net Interest Income





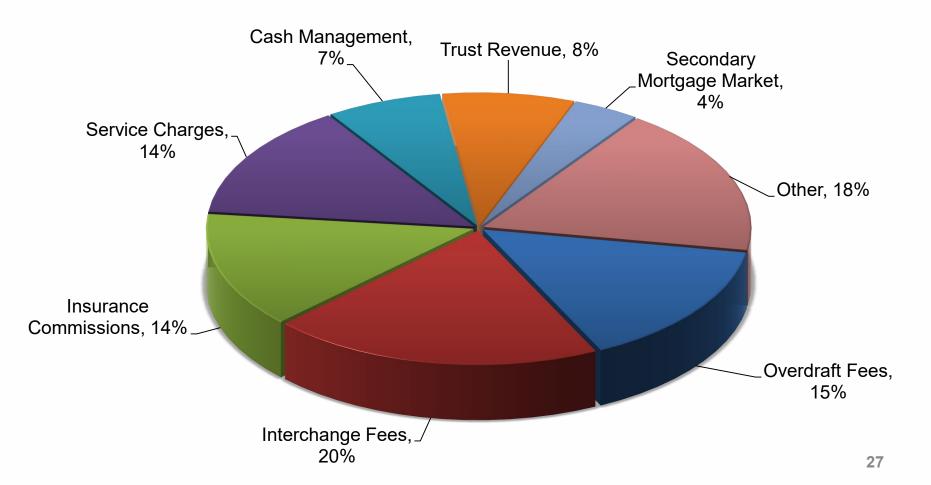
Noninterest Income





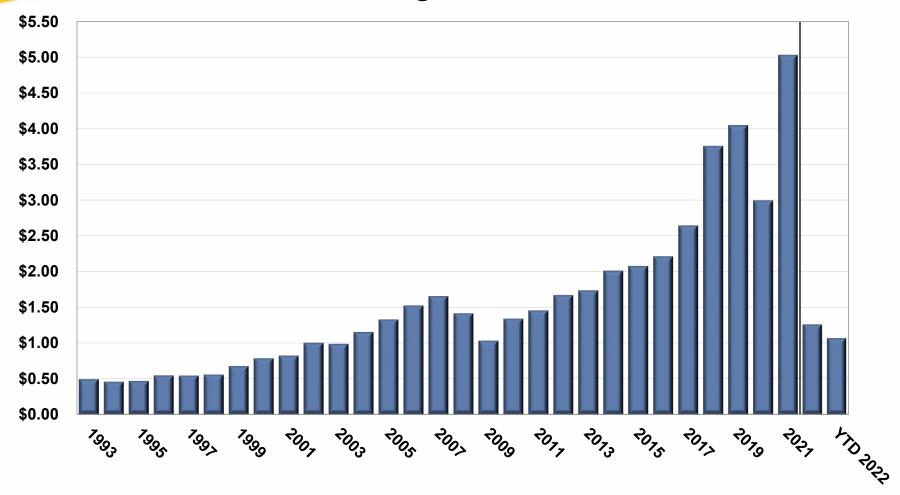


Noninterest Income

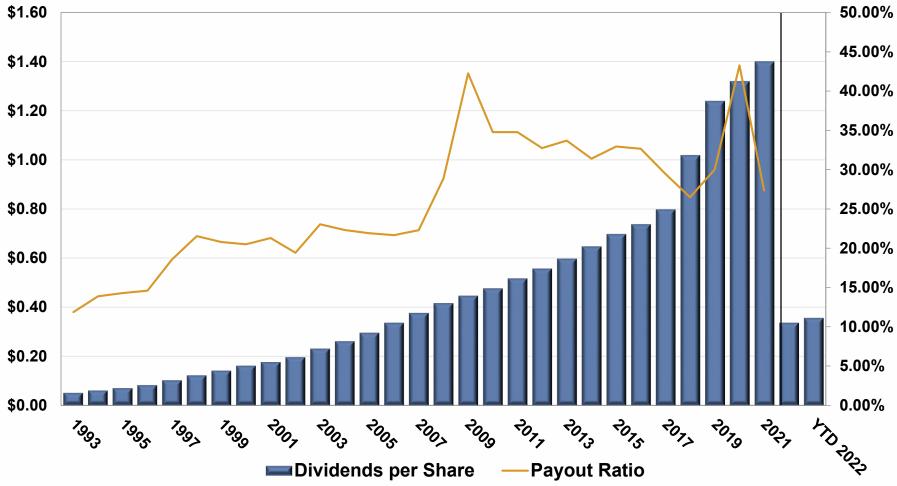




Earnings Per Share



Dividend History



Capital Ratios

| | March 31, 2022 | | | |
|---------------------------------------|----------------|---------|-------------|-----------|
| | BancFirst | Pegasus | Worthington | BancFirst |
| | (Bank) | (Bank) | (Bank) | Corp |
| Total Capital/Risk Assets | 16.25% | 11.83% | 16.36% | 16.02% |
| Common Equity Tier 1/Risk Assets | 14.67% | 11.02% | 15.11% | 13.66% |
| Tier 1 Capital/Risk Assets | 15.00% | 11.02% | 15.11% | 14.02% |
| Leverage Ratio (Tier 1 Capital/TA) | 9.08% | 6.81% | 8.18% | 8.68% |

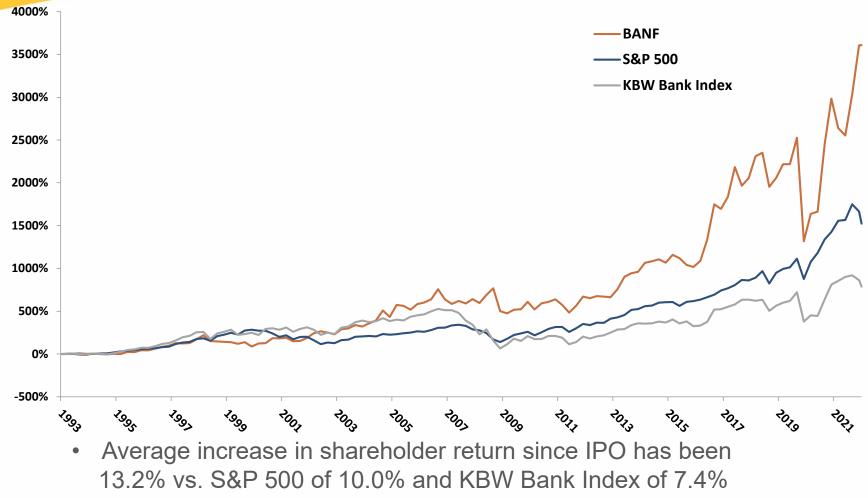
NOTE: Basel III became effective on 1/1/2015

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Dodd-Frank Impact on Reaching \$10 Billion

- Limitations placed on debit card interchange fees
 - Interchange income expected to be cut in half once \$10 billion in assets is reached
- Consumer Financial Protection Bureau (CFPB) examinations
- Continuous monitoring by the Fed
 - Quarterly information requests
 - Increased frequency of on-site regulators
 - Specific reviews of key risk management areas
 - Annual regulatory inspections
- Company run stress testing monitored by Fed and FDIC

BancFirst Stock Performance vs. the General Market since IPO



BancFirst has a beta of 1.05





- Number and quality of both household and commercial core deposit relationships
- Sustained asset quality
- Strong capital
- Exceptional liquidity; high level of core deposit funding; modest rate risk
- Emphasis on non-interest income
- Invested management
- Acquisition/conversion expertise
- Strong currency

One of America's Strongest Banks

15 YEARS AND COUNTING



BancFirst® strong. safe. loyal.

Ranked one of the

SAFEST & STRONGEST BANKS IN THE NATION

by Bank Director Magazine for **15 CONSECUTIVE YEARS**

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 with respect to earnings and other financial information, corporate objectives, and other business matters. Forward-looking statements include estimates and give our current expectations or forecasts of future events. These forward-looking statements are subject to numerous assumptions, risks and uncertainties. Actual results may differ materially. These risks and other factors are described more fully in the Company's Annual Report on Form 10-K for 2021 and other filings with the Securities and Exchange Commission.